

Vopak tank terminals

Region/country/terminal	Capacity (cbm)	Product group
Africa		
South Africa		
Vopak Terminal Durban	129,000	■ ■ - ■
Asia		
China		
Vopak Shanghai - Caojing Terminal*	66,000	■ ■ ■ -
Vopak Terminal Lanshan*	110,800	■ ■ - ■
Vopak Terminal Ningbo*	64,500	■ ■ - ■
Vopak Terminal Tianjin*	38,000	- ■ - -
Xiamen Paktank*	202,500	■ ■ - ■
Japan		
Nippon Vopak (Terminal Kawasaki)*	85,530	- ■ - -
Nippon Vopak (Terminal Kobe)*	24,940	- ■ - -
Nippon Vopak (Terminal Yokohama)*	26,410	- ■ - -
Korea		
Vopak Terminal Korea - Ulsan*	217,800	- ■ ■ -
Malaysia		
Kertih Terminal*	411,500	- ■ ■ -
Pakistan		
Engro Vopak Terminal*	69,000	- ■ ■ -
Singapore		
Vopak Singapore - Penjuru Terminal*	150,950	- ■ - -
Vopak Singapore - Sakra Terminal*	288,070	■ ■ - -
Vopak Singapore - Sebarok Terminal*	1,037,789	■ ■ - -
Vopak Singapore - Banyan Terminal	Under construction	■ ■ - -
Thailand		
Thai Tank Terminal*	552,900	■ ■ ■ -
Australia		
Australia		
Vopak Terminal Darwin	Under construction	■ - - -
Vopak Terminal Sydney	142,830	■ ■ ■ ■
Europe		
Belgium		
Vopak Terminal ACS	183,085	- ■ - -
Vopak Terminal Eurotank	474,072	■ ■ - -
Vopak Terminal Hemiksem	103,485	- ■ - -
Estonia		
Pakterminal*	251,424	■ - - -
Finland		
Vopak Terminal Hamina	41,000	- ■ - -
Vopak Terminal Mussalo	125,100	- ■ - -

Germany			
Dupeg Tank Terminal*	137,000	■ ■ - ■	
Vopak Terminal Hamburg	720,667	■ - ■ ■	

The Netherlands			
Maasvlakte Olie Terminal*	720,000	■ - - -	
VLS Dordrecht	124,400	■ ■ - ■	
Vopak Terminal Amsterdam	84,985	■ - - ■	
Vopak Terminal Botlek (North)	118,403	■ - - -	
Vopak Terminal Botlek (South)	645,224	- ■ - -	
Vopak Terminal Chemiehaven	203,560	- ■ - -	
Vopak Terminal Europoort	2,896,212	■ - - -	
Vopak Terminal Laurens haven	925,463	■ - - -	
Vopak Terminal TTR	311,496	- ■ - -	
Vopak Terminal Vlaardingen	423,870	- - - ■	
Vopak Terminal Vlissingen	131,400	- - ■ -	

Spain			
Terquimsa Barcelona*	37,550	■ ■ - ■	
Terquimsa Tarragona*	409,222	■ ■ ■ ■	

Sweden			
Vopak Terminal Gävle	194,556	■ - - -	
Vopak Terminal Gothenburg	778,388	■ ■ - ■	
Vopak Terminal Malmö	65,857	■ ■ - -	
Vopak Terminal Södertälje	110,868	■ ■ - -	

Switzerland			
Vopak Terminal Basle	346,550	■ - - -	

United Kingdom			
Vopak Terminal Ipswich	66,600	■ ■ - ■	
Vopak Terminal London	353,304	■ ■ ■ ■	
Vopak Terminal Teesside	246,600	- ■ ■ -	
Vopak Terminal Windmill	41,756	- ■ - -	

Latin America			
Brazil			
União/Vopak Armazéns Gerais (Paranagua)*	58,300	- - - ■	
Vopak Brasterminais Terminal Aratu	62,580	■ ■ - ■	
Vopak Brasterminais Terminal Ilha Barnabé	47,080	■ ■ - ■	
Vopak Brasterminais Terminal Alemoa	104,431	■ ■ - ■	

Chile			
Vopak Terminal San Antonio	18,700	■ ■ - ■	

Colombia			
Colterminales S.A., Barranquilla	21,332	■ ■ - ■	
Colterminales S.A., Cartagena	8,036	■ ■ - ■	

Ecuador			
Sipressa, Guayaquil*	19,350	■ ■ - ■	

Mexico			
Vopak Terminal Altamira	62,600	- ■ ■ -	
Vopak Terminal Coatzacoalcos	17,300	- ■ - -	
Vopak Terminal Veracruz	117,200	■ ■ - ■	

Peru			
Vopak Serlipisa Terminal Callao*	181,707	■ ■ ■ -	

Venezuela			
Ventterminales S.A., Puerto Cabello	89,222	- ■ - ■	

Middle East			
Saudi Arabia			
SabTank (Al Jubail)*	890,000	- ■ ■ -	
SabTank (Yanbu)*	115,000	- ■ - -	

United Arab Emirates			
Vopak Horizon Fujairah*	1,116,000	■ - - -	

North America			
Canada			
Vopak Terminals of Canada – Hamilton	165,292	■ ■ - ■	
Vopak Terminals of Canada – Montreal	40,349	■ ■ - ■	

United States of America			
Vopak Terminal Deer Park	1,115,103	■ ■ - -	
Vopak Terminal Galena Park	155,723	■ ■ - ■	
Vopak Terminal Long Beach	56,710	■ ■ - ■	
Vopak Terminal Los Angeles	379,939	■ ■ - ■	
Vopak Terminal Savannah	204,571	■ ■ - ■	
Vopak Terminal Westwego	123,370	■ ■ - ■	
Vopak Terminal Wilmington	130,970	■ ■ - -	

■ Petroleum ■ Chemical ■ Gases ■ Vegoil

*Participation



Type Nr. ships Capacity (cbm)**

Vopak Barging Europe		
Double hull stainless steel	21	53,648
Double hull coated	13	31,671
Single hull coated	4	8,433

Mineral Oil / Interstream Barging*		
Single hull coated	5	16,462
Double hull coated	9	40,143
Double hull mild steel	4	19,751
Single hull mild steel	35	88,934

Vopak Agencies

Port Agencies
Hub Agencies

* Participation

** Including chartered vessels

Tank terminals	Number	Total capacity in cbm
Africa	1	129,000
Asia	15	3,346,689
Australia	1	142,830
Europe	30	11,272,097
Latin America	13	807,838
Middle East	3	2,121,000
North America	9	2,372,027
Total	72	20,191,481

All data as per 01-04-2005

Key figures 2004

Results (EUR mln)

Net turnover	642.1
EBITDA*	235.3
EBIT*	146.9
Net profit	88.6

*including profit of participating interests

Capital and financing (EUR mln)

Shareholders' equity	545.0
Long-term liabilities	581.4
Net interest-bearing debt	500.7

Key figures per share (EUR)

Earnings per share	1.37
Earnings per share (excluding exceptional items)	1.26

Ratios

ROCE	13.2%
Current assets : current liabilities	1.3
Net debt : EBITDA	2.17
Interest cover (EBITDA : net interest)	5.0

Company data

Number of employees at year-end	3,428
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For full financial data and recent developments please consult our annual report, which will be available in print or on our web site www.vopak.com

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Facts & Figures

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Professionals in liquid bulk logistics

Royal Vopak is a global independent tank terminal operator specialising in the storage and handling of liquid and gaseous chemicals and oil products. Upon request, Vopak can provide complementary logistics services for customers at its terminals.

Vopak operates 72 terminals with a storage capacity of more than 20 million cbm in 29 countries. The terminals are strategically located for users and the major shipping routes. The majority of its customers are companies operating in the chemical and oil industries, for which Vopak stores a large variety of products destined for a wide range of industries.

Vopak's strength lies in a combination of factors:

- A global network of tank terminals.
- A structured policy on safety, health and the environment.
- Experienced and well-trained staff.
- Recognised quality based on the highest industry standards.
- An effective ICT infrastructure to support business processes, effective communication with customers and the internal exchange of information.
- A strong track record in the construction and development of terminals and strategic alliances with third parties.

Vopak's strategy is to strengthen its global market leadership through the further expansion and optimisation of its tank terminal network and the provision of coherent customer-specific logistic concepts.