

## Zhangjiagang Terminal in Operation

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On 8th June, Vopak Terminal Zhangjiagang (VTZ) successfully completed the berthing and discharging operation of the first vessel. Only 7 days later, on the 15th of June the second vessel also discharged product into the terminal. These events marked a very significant milestone in the development of our Vopak Terminal in Zhangjiagang and the presence of Vopak in China. The receipt of the first vessel, marked the completion of phase 1A of the construction of VTZ, which includes a tank capacity of 124,600 cubic meter and two jetties of 50,000 DWT and 30,000 DWT.

Jan Bert Schutrops, Managing Director Vopak China, was proud of the achievements of the team. "The opening of Vopak Terminal Zhangjiagang is a milestone for Vopak, it is our first wholly owned terminal in China, and as such we had no local partner to rely on to manage this project. We managed to complete the project on time, within budget and without accidents. We clocked more than 2.2 million man-hours without LTI", said Schutrops.

The VTZ project team broke ground for this project only on 7th June 2006, exactly 12 month ago. After months of hard work from a very dedicated project team, endless overtime and tough discussions with the government authorities, the project team has together pulled through what seemed nearly impossible only a few months back.

This accomplishment does not mean the VTZ team can now rest on their laurels. The piling for Phase 1B, with a tank capacity of 14,000 cbm, started on June 22nd 2007 and the first tanks are targeted to start operations in January 2008. Schutrops looks ahead with great confidence, "The terminal in Zhangjiagang is located in a very strategic location, but more importantly, with such a great team we can achieve a lot for the future".

